





Model Curriculum

QP Name: Deputy Duty Manager (Patient Relation Services)

QP Code: HSS/Q6103

QP Version: 3.0

NSQF Level: 5.5

Model Curriculum Version: 1.0

Healthcare Sector Skill Council | | Healthcare Sector Skill Council,520, DLF Tower A, 5th Floor, JasolaDistrict Centre, New Delhi – 110025





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Training Parameters

Sector	Healthcare
Sub-Sector	Allied Health & Paramedics
Occupation	Healthcare Administration
Country	India
NSQF Level	5.5
Aligned to NCO/ISCO/ISIC Code	NCO-2015/2240.0400
Minimum Educational Qualification and Experience	Completed 3rd year of 3 year/4-year UG Or Pursuing 3rd year of 3 year/4-year UG and continuing education Or Completed 2nd year diploma after 12th with 1-year relevant experience. Or Completed 2nd year of 3-year UG with 1-year relevant experience. Or 12th Grade pass with 3-year relevant experience Or Previous relevant Qualification of NSQF Level 5 with 1.5-year relevant experience Or Previous relevant Qualification of NSQF Level 4.5 with 3 years relevant experience Or Service Professionals - Defense/Armed Forces Professionals with 9 years of relevant experience
Pre-Requisite License or Training	Not Applicable
Minimum Job Entry Age	18 Years
Last Reviewed On	28/07/2022
Next Review Date	28/07/2025
NSQC Approval Date	28/07/2022
QP Version	3.0
Model Curriculum Creation Date	28/07/2022
Model Curriculum Valid Up to Date	28/07/2025
Model Curriculum Version	1.0





Minimum Duration of the Course	900 Hrs.	
Maximum Duration of the Course	900 Hrs.	





Program Overview

This section summarizes the end objectives of the program along with its duration.

Training Outcomes

At the end of the program, the learner should have acquired the listed knowledge and skills.

- Explain the role and responsibilities of a Deputy Duty Manager.
- Manage in house operations to meet organizational objectives
- Supervise professionals working in Hospital Front Desk and Patient Relation Services domain
- Carry out effective utilization of resources as per organizational needs
- Support clinical, operational and facility services for smooth functioning enhance their skill and capacities in managing Hospital front Desk
- Plan, perform and conduct training sessions for others regarding process compliance, initiatives, or promotions.
- Coordinate among various departments for effective resolution
- Demonstrate professional behavior, personal qualities and characteristics of a hospital front desk coordinator
- Demonstrate correct method of bio-medical waste management
- Demonstrate Basic Life Support, Cardiopulmonary Resuscitation and other actions in the event of medical and facility emergencies
- Demonstrate effective communication skills
- exhibit skills in terms of team supervision, administrative support, supervisory support, office harmony, crisis handling and customer services.
- Apply infection control measures and dispose biomedical waste according to the standard protocols
- Promote safety and apply usage of personal protective equipment

Compulsory Modules

The table lists the modules and their duration corresponding to the Compulsory NOS of the QP.

NOS and Module Details	Theory Duration	Practical Duration	On-the-Job Training Duration (Mandatory)	On-the-Job Training Duration (Recommended)	Total Duration
Bridge Modules	45:00	15:00	15:00	00:00	75:00
Module 1: Orientation about Healthcare Scenario and Industry	30:00	05:00	00:00	00:00	
Module 2: Orientation about Human Body and Structure	15:00	10:00	00:00	00:00	
HSS/N6109: Manage hospital Front Desk	75:00	75:00	75:00	00:00	225:00
Module 3: Hospital Front Desk Management	25:00	45:00	00:00	00:00	





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Module 4: Hospital Management	30:00	20:00	00:00	00:00	
Information System					
·	20.00	10.00	00.00	00.00	
Module 5: Advanced Computer Knowledge	20:00	10:00	00:00	00:00	
HSS/N6110: Coordinate in house operations at healthcare facility	90:00	30:00	90.00	00:00	210:00
Module 6: Liaise with interdepartmental and intradepartmental for smooth functioning	30:00	10:00	00:00	00:00	
Module 7: Personnel Management	30:00	10:00	00:00	00:00	00:00
Module 8: Fundamentals of	30:00	10:00	00:00	00:00	
	30.00	10.00	00.00	00.00	
Accounting	45.00	22.22	20.00	00.00	
HSS/N6111: Implement & undertake corrective action in view of hospital policy, administration and work rules	45:00	30:00	30.00	00:00	105:00
Module 9: Hospital administration and work rules	30:00	15:00	00:00	00:00	
Module 10: Promotion & Branding of Healthcare Organization	15:00	15:00	00:00	00:00	
HSS/N9615: Maintain Interpersonal relationship with colleagues, patients and others	10:00	05:00	15.00	00:00	30:00
Module 11: Soft Skills and Communication	10:00	05:00	00:00	00:00	
HSS/N9616: Maintain professional & medicolegal conduct	30:00	15:00	15:00	00:00	60:00
Module 12: Quality in Healthcare – Service and Medical Quality	30:00	15:00	00:00	00:00	
HSS/N9617: Maintain a safe, healthy and secure environment	35:00	25:00	15:00	00:00	75:00
Module 13: Safety &	15:00	15:00			
First Aid			00:00	00:00	
Module 14: Institutional Emergencies, Fire safety and & security	20:00	10:00	00:00	00:00	
HSS/N9618: Follow infection control policies & procedures including biomedical	30:00	15:00	15:00	00:00	60:00





waste disposal protocols					
Module 15: Infection control and prevention	15:00	10:00	00:00	00:00	
Module 16: Bio Medical Waste management	15:00	05:00	00:00	00:00	
Total	360:00	210:00	270:00	00:00	840:00
Module 17: Employability Skills (60 Hours): DGT/VSQ/N0102	60:00	00:00	00:00	00:00	
Total	420:00	210:00	270:00	00:00	900:00





Module Details

Module 1: Orientation about Healthcare Scenario and Industry Mapped to: Bridge Module,

Terminal Outcomes:

• Describe the basic structure and function of healthcare delivery system in India with respect to various levels, patient care and set-ups.

Duration : 30:00	Duration : <i>05:00</i>
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
 Explain and comprehend about health disease and wellbeing. Describe about healthcare incidenceand prevalence specific to India and other countries with similar demographic and epidemiologic pattern as India. Explain the referral system of India. Describe about healthcare organization prevalent at primary/secondary & tertiary level andlevels of services available. Describe about different types of services available at different type ofhealthcare organizations Define concepts of health indicator Determine the National Health Program and National Health Policy Describe about legal and ethical issues pertaining to healthcare industry specific to country Define general policies and procedures observed by healthcareorganization Learn about organizational behavior 	 Prepare a report summarizing the observations about basic structure and function of healthcare delivery system in India with respect to various levels, patient care and set-ups from field visits. Prepare a hierarchical chart of different career options at various healthcare settings
Classroom Aids:	
Charts, Models, Video presentation, Flip Chart, White-Bo	ard/Smart Board, Marker, Duster
Tools, Equipment and Other Requirements	
Visit to Healthcare facilities for field assignment	





Module 2: Orientation about Human Body and Structure Mapped to: Bridge Module,

Terminal Outcomes:

• Describe basic structure and function of the human body.

Practical – Key Learning Outcomes
 Identify various body parts/organs using 3D models of human organ system. Design various working models depicting functioning of each human body system.
oard/Smart Board, Marker, Duster, AV Aids for
3

Tools, Equipment and Other Requirements

3Dmodels of human body and accessory organs, model human skeletal system, organ specimen





Module 3: Hospital Front Desk Management Mapped to: HSS/N6109,

Terminal Outcomes:

• Demonstrate the skills required to carry out the Hospital front desk task.

Duration : 25:00	Duration: 45:00
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
 Describe the functions of all related professionals at hospital front desk Identify and aid in development and fulfilment of goal/mission/vision of organization. Discuss the management, planning and scheduling of work requirement at front desk. Describe report delivery process and escalation matrix Describe about personnel management and identifying appropriate resources Describe about basic financial management and basic statistics and probability Establish parameters for monitoring and quality of services Describe about TPA operations and cash management Define quality improvement and tools Define patient flow management in hospital area for availing services suchas OPD/IPD/Diagnostics etc in coordination with healthcare team Comprehend about hospital departments/diagnostic available with HCO/services available and direct patient to accurate unit. discuss about schemes/tariffs/discounts/promotions whichcan be advised to relevant patients/carer's or visitors in accordance with healthcare team Manage foreign clients with differences in culture and language 	 Demonstrate the use of Hospital Information System (HIS) to prepare a sample record on client dietetic information. Demonstrate the techniques to extract the patient information and credentials from HMIS. Demonstrate the technique to store patient data / medical records in HMIS. Enter data in various forms and format according to the standard guidelines. Create a sample set of documents to record procedure related information of client. Demonstrate how to compile all the relevant information in sample formats necessary to create the database of client.
-Classroom Aids:	

Charts, Models, Video presentation, Flip Chart, White-Board/Smart Board, Marker, Duster

Tools, Equipment and Other Requirements

Mock hospital frontdesk environment





Module 4: Hospital Management Information System Mapped to: HSS/N6109,

Terminal Outcomes:

• Demonstrate the skills required to carry out the various task at HMIS.

Duration: 30:00	Duration: 20:00
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
 Describe various modalities for Patient Registration in HMIS Describe various characteristics of HMIS Describe about important information and credentials to be captured by patient/attenders for HMIS Describe basic functioning of HMIS Describe escalation matrix in case of noncompliances Assess working status of HMIS as and when required Maintain database of visitors/patientsetc. Describe the importance of Electronic Health Records/Medical Records/Computerized patient recordsystems 	 Demonstrate the use of Hospital Information System (HIS) to prepare a sample record on client dietetic information. Demonstrate the techniques to extract the patient information and credentials from HMIS. Demonstrate the technique to store patient data / medical records in HMIS. Enter data in various forms and format according to the standard guidelines. Create a sample set of documents to record procedure related information of client. Demonstrate how to compile all the relevant information in sample formats necessary to create the database of client.
-Classroom Aids:	
Charts, Models, Video presentation, Flip Chart, White-Bo	oard/Smart Board, Marker, Duster
Tools, Equipment and Other Requirements	
Mock hospital frontdesk environment	





Module 5: Advanced Computer Knowledge *Mapped to: HSS/N6109,*

Terminal Outcomes:

• Demonstrate the use of computers and internet operations.

Computer with internet facility and latest version of software

• Apply advanced computer knowledge in performing various activities for delivering front desk services

Duration: 20:00	Duration : <i>10:00</i>
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
 Identify various parts of computer system. Discuss the foundation concept of operating systems and their functions. Discuss the utilities and operations of the latest version of software. Application of Computer in hospitals Discuss various concepts like Data Based Concept (ER diagram), SQL, V.B., ERP system with all modules Understand the importance of effective health information system Discuss the digital maintenance of Medical Records Explain and apply the functioning of EHR 	 Demonstrate basics of computer use and application –starting the computer, data entry, taking backups, saving and retrieving the files, maintaining and changing network connectivity process. Prepare reports/documents using word processing software and spreadsheets. Demonstrate the use of internet to draft and send emails.
Classroom Aids:	
Charts, Models, Video presentation, Flip Chart, White-E	Board/Smart Board, Marker, Duster,





Module 6: Liaise with interdepartmental and intradepartmental for smooth functioning Mapped to: HSS/N6110,

Terminal Outcomes:

- Carry out effective coordination with in and other departments for smooth functioning of task.
- Demonstrate the skills to resolve the problems and challenges of patient and their relatives
- Demonstrate management skills to carry out the managerial services.

 Define the scope of practice for deputy duty manager – patient relation services to liaise with different 	Practical – Key Learning Outcomes Demonstrate the correct Application of admission
duty manager – patient relation	
 departments in the HCO Describe how to interview & assess patients/staff or their representatives to identify problems relating to care Explain policies, procedures, or services to patients in accordance with organizational process Define how to liaise & coordinate with healthcare team for effective patient management starting from entry to exit (admisFsion to discharge or for referral services) Describe how to oversee floor & facility management including ward management Describe how to design, review, develop & implement quality process Create work schedules for employees Describe how to set performance standards to monitor the performance of employees Describe how to track the progress made on request for service improvement intradepartmental and interdepartmental and escalate as per escalation matrix 	technique of admission, discharge, and referral process. Prepare a sample report on quality process. Role played on ward management. Role played on employee work and performance in ward. Prepare a sample of employee schedule for a month.

Tools, Equipment and Other Requirements

Computer with internet facility and latest version of software





Module 7: Personnel Management. Mapped to: HSS/N6110,

Terminal Outcomes:

- Demonstrate the skills required for creating duty roaster.
- Demonstrate the ability to personnel management

Duration : 30:00	Duration: 10:00	
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes	
 Describe the factors to establish and maintain peaceful environment in work area with all Learn general and specific etiquettesto be observed while working for selfand guide others for the same Develop skills to guide and mentor supporting staff at hospital front desk Support for creating duty roaster Learn for best utilization of available resources Describe how to obtain feedback from stakeholders to improve functioning of the organization/ process improvement Oversee the staff's behaviour and their level of communication with the patient/attenders Describe the service recovery matrix Understand need for compliance of organizational hierarchy and escalation matrix Understand self-boundaries, roles and responsibilities and other's roles and responsibilities as well Identify periodically training needsand schedule training for team Comprehend and apply the concepts of team work and group dynamics. Monitor policies, processes and procedures and identify best practice, risks and areas for improvement. Determine the risks involved in qualityin absence of best and up-to-date practices. Determine the management of potential risks Ensure interim retrospection and evaluation of work and its subsequentmanagement. Understand the importance of individuals or team compliance withlegislation, protocols and guidelines and organizational systems and requirements. 	 Role play on supervise in house operation to meet organizational objectives Supervise professionals working in Hospital Front Desk and PatientRelation Services domain. Carry out effective utilization of resources as per organizational needs. Prepare a sample report on duty roaster. Role played on need of team training. 	

Charts, Models, Video presentation, Flip Chart, White-Board/Smart Board, Marker, Duster

Tools, Equipment and Other Requirements

e-modules, case-studies of trouble-shooting





Module 8: Fundamentals of Accounting Mapped to: HSS/N6110,

Terminal Outcomes:

- Apply basic accounting principles while managing funds.
- Carry out proper and secure filing of accounts, funds and other related documents physically and electronically
- Demonstrate the skills required for maintain balance sheet and cashflow

Duration: 30:00	Duration: 10:00		
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes		
 Describe about nature and scope, limitations of financial accounting.basic concepts and conventions of accounting Describe how to conduct analysis of financial statements, common size, ratio analysis Describe about basic principles of accounting Understand cost classifications encompassing fixed and variable costs Comprehend the methods and approaches for cost allocation including activity based costing Assist for developing operating Performa statements and budgets fordepartment/healthcare organizations. Prepare effective written business cases or presentations Describe about strategic budgeting methods and operational planning principles. Describe about balance sheet & cashflow Classroom Aids:	 Carry out proper and secure filing of accounts, funds and other related documents physically and electronically Demonstrate the skills required for maintain balance sheet and cashflow Prepare sample report on budgeting and operational planning strategies. 		
Charts Models Video presentation Flip Chart Whiteh	and Creat Daniel Markov Duston		

Charts, Models, Video presentation, Flip Chart, Whiteboard/Smart Board, Marker, Duster.

Tools, Equipment and Other Requirements

Bed pan, Urinal, gloves, Adult diaper, draw sheet, under pads, dustbin, urobag, etc





Module 9: Hospital administration and work rules Mapped to: HSS/N6111,

Terminal Outcomes:

- Define about Turn Around Time (TAT)
- Describe about internal and external audit process with respect to various disciplines such as NABH/ISO/NABL etc.

Duration: 30:00	Duration: 15:00	
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes	
 Identify mechanism for addressing complaints. Monitor the services being rendered to patients using sample data and quality metrics; publish dash board, MIS reports, feedback forms etc. Describe how to analyse for deviations from set protocols and causes for the same Define about Turn Around Time (TAT) Describe about internal and external audit process with respect to various disciplines such as NABH/ISO/NABL etc. Describe how to initiate service recovery tools for issues/complaints encountered as per organizational policies 	 Prepare a report addressing the complaints and their management. Demonstrate the skills required in the management of complaints and conflicts. Prepare a sample report of internal audit and their quality indicators. Prepare a sample report on organizational policy and protocols. 	
Classroom Aids:		
Charts, Models, Video presentation, Flip Chart, White-Bo	oard/Smart Board, Marker, Duster, B	
Tools, Equipment and Other Requirements		
Cutlery, food, water, tray, napkin, ryles tube, syringe, ki	dnev tray, face towel, gloves etc	





Module 10: Promotion & Branding of Healthcare Organization Mapped to: HSS/N6111,

Terminal Outcomes:

• Demonstrate management skills while promoting and branding of healthcare organization.

Duration : <i>15:00</i>	Duration : <i>15:00</i>	
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes	
 Explain the importance and scope of marketing, core marketing concepts Describe about promotional activities which can be taken up for branding about healthcare organization Promote self-organization in the vicinity Describe how to create professional development opportunities for employees Explain the development of various methods of promotion like newsletters, leaflets, flyers Discuss the process of coordination for various promotional events and programs Describe how to showcase the healthcare organization using various modes of media. 	 Demonstrate management skills while promoting and branding of healthcare organization. Prepare sample of leaflets, flyers etc for promotion and branding 	
Classroom Aids:		
Charts, Models, Video presentation, Flip Chart, White	-Board/Smart Board, Marker, Duster.	
Tools, Equipment and Other Requirements		
3Dmodels of human body and accessory organs, mod	el human skeletal system, organ specimen	





Module 11: Soft Skills and Communication Mapped to: HSS/N6111,

Terminal Outcomes:

- Apply analytical skills to coordinate and complete complex projects involving multiple stakeholders.
- Communicate effectively with physicians, clinical and technical staff.
- Organize and prioritize work to complete assignments on time.
- Adhere to organizational code of conduct while handling conflicts

Adhere to organizational code of conduct	·		
Duration: 10:00	Duration: 05:00		
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes		
 Understand IEC activities in health sector Describe basic concepts & principles of good communication Explain and describe effective and non-effective communication techniques Identify behaviours that interfere with effective communication Types & process of communication Communication process with internal and external clients Demonstrate knowledge of various ethnic groups and discuss communication between cultures. Able to handle effective Communication with Peers/ colleagues using medical terminologyin communication Learn basic reading and writing skills Learn sentence formation Learn fow to enhance vocabulary Learn goal setting, team building, team work, time management, thinking and reasoning & communicating with others Learn problem solving Understand need for customer serviceand service excellence in Medical service Learn objection handling Learn telephone and email etiquettes Learn to analyse, evaluate and apply the information gathered from observation, experience, reasoning, or communication to act efficiently Learn identification of rapidly changing situations and adapt accordingly Learn planning and organization of work Classroom Aids: 	 Apply guidelines related to usage of technical terms to ensure effective communication. Apply time management skills during daily activities. Demonstrate the use of reading and writing skills during written communication. Demonstrate problem solving and decision making skills in different situations. Demonstrate skills of team-work and work prioritization in different team activities. Apply effective patient-centric approach while delivering telehealth services. Demonstrate basic telephone and email etiquettes. Apply the analytical skills to complete the reports with the information gathered from observation, experience, reasoning, or communication. 		

Charts, Models, Video presentation, Flip Chart, White-Board/Smart Board, Marker, Duster.

Tools, Equipment and Other Requirements

3Dmodels of human body and accessory organs, model human skeletal system, organ specimen





Module 12: Quality in Healthcare - Service and Medical Quality Mapped to: HSS/N9616,

Terminal Outcomes:

- Apply basic accounting principles while managing funds.
- Carry out proper and secure filing of accounts, funds and other related documents physically and electronically
- Demonstrate the skills required for maintain balance sheet and cashflow

Demonstrate the skins required for maintain ba		
Duration: 30:00	Duration: 15:00	
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes	
 Describe about various accreditation agencies for healthcare organizations nationally and internationally Describe about various standards of NABH and their implications for quality control and quality assurance Describe about quality assurance and quality control Describe about quality control and assurance tools which can be utilized for effective functioning Describe about risk assessment process Describe about patient behaviour and psychology Describe about patient rights and responsibilities applicable to workarea Describe self-role in maintaining patient's rights Escalate to competent authority incase of any deviation or non- conformance as per organizational policies and procedures Liaise with healthcare team foreffective care for patients 	 Carry out proper and secure filing of accounts, funds and other related documents physically and electronically Demonstrate the skills required for maintain balance sheet and cashflow Prepare a sample report on various national and international accreditation guidelines. Prepare a sample report on NABH standards 	
Classroom Aids:		

Charts, Models, Video presentation, Flip Chart, Whiteboard/Smart Board, Marker, Duster.

Tools, Equipment and Other Requirements

Bed pan, Urinal, gloves, Adult diaper, draw sheet, under pads, dustbin, urobag, etc





Module 13: Safety, and First Aid

Mapped to: HSS/N9617,

Terminal Outcomes:

- Respond to institutional emergencies safely and appropriately
- Perform Basic Life Support or basic first aid in medical emergency situations, as and when required

Duration : <i>15:00</i>	
Practical – Key Learning Outcomes	
 Demonstrate usage of hospital emergency codes and basic first aid in a mock drill depicting an institutional emergency. Create a chart depicting different types of protective devices such as restraints and safety devices. Create a flow chart depicting common emergency situations and its referral mechanism. 	

Tools, Equipment and Other Requirements

Crash cart trolley, first aid box, CPR nursing manikin, Ambu bag with mask adult, torch, physical restraints, fire extinguisher





Module 14: Institutional Emergencies, Fire safety and & security Mapped to: HSS/N9617,

Terminal Outcomes:

- Respond to institutional emergencies safely and appropriately
- Perform Basic Life Support or basic first aid in medical emergency situations, as and when required

Duration : 10:00	
Practical – Key Learning Outcomes	
hospital emergency id in a mock drill nal emergency. If different types of h as restraints and picting common and its referral	
er.	
hysical r	





Module 15: Infection Control and Prevention

Mapped to: HSS/N9618,

Terminal Outcomes:

- Develop techniques of self-hygiene
- Apply infection control policies and procedures during daily activities

E-modules depicting sanitization, infection control and waste disposal practices

Duration: 15:00	Duration: 10:00		
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes		
 Explain the concept of healthy living. Describe the importance of infection control and prevention. List strategies for preventing transmission of pathogenic organisms. Describe the nosocomial infections. Explain the importance of incident reporting. Discuss in brief about COVID-19 coronavirus infection. Explain the concept of immunization. Describe the hand-hygiene guidelines and procedures used in healthcare-settings. Explain the importance of using Personal Protective Equipment (PPE). List the types of PPE. Describe the process of wearing and removing each of the PPE. Explain various vaccinations against common infectious diseases 	 Demonstrate the steps of spill management. Demonstrate the procedures of hand hygiene. Demonstrate the process of donning and doffing of PPE. 		
Classroom Aids:			
Charts, Models, Video presentation, Flip Chart, Whiteboard/Smart Board, Marker, Duster.			
Tools, Equipment and Other Requirements			





Module 16: Bio Medical Waste Management

Mapped to: HSS/N9618,

Terminal Outcomes:

- Dispose of different types of biomedical waste in appropriate color coded bins/containers.
- Apply local guidelines of biomedical waste disposal system during daily activities.

Duration : 15:00	Duration: <i>05:00</i>	
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes	
 Categorize the different types of biomedical waste. Explain the importance and mechanism of proper and safe disposal, transportation, and treatment of bio-medical waste. Identify the various types of colour coded bins/containers used for disposal of biomedical waste. Explain the importance of following local guidelines of biomedical waste disposal. 	 Segregate the biomedical waste applying the local guidelines. Create a chart depicting different types of biomedical waste and various types of colour coded bins/containers used for disposal of biomedical waste. Prepare a report on the observations from field assignment about the structure of transportation and treatment of biomedical waste. 	
Classroom Aids:		
Charts, Models, Video presentation, Flip Chart, Whitel	ooard/Smart Board, Marker, Duster.	
Tools, Equipment and Other Requirements		
Different coded color bins, chart for color coding Visit to biomedical waste treatment plant for field		





Module 17: Employability Skills

Mapped to DGT/VSQ/N0102: Employability Skills (60 Hours)
Mandatory Duration: 60:00

Locat	tion: On-Site		Duration
0.	Module Name	Key Learning Outcomes	(hours)
1.	Introduction to Employability Skills	 Discuss the Employability Skills required for jobs in various industries. List different learning and employability related GOI and private portals and their usage. 	1.5
2.	Constitutional values - Citizenship	 Explain the constitutional values, including civic rights and duties, citizenship, responsibility towards society and personal values and ethics such as honesty, integrity, caring and respecting others that are required to become a responsible citizen. Show how to practice different environmentally sustainable practices. 	1.5
3.	Becoming a Professional in the 21st Century	 Discuss importance of relevant 21st century skills. Exhibit 21st century skills like Self-Awareness, Behavior Skills, time management, critical and adaptive thinking, problemsolving, creative thinking, social and cultural awareness, emotional awareness, learning to learn etc. inpersonal or professional life. Describe the benefits of continuous learning. 	2.5
4.	Basic English Skills	 Show how to use basic English sentences for every day. conversation in different contexts, in person and over the telephone. Read and interpret text written in basic English Write a short note/paragraph / letter/e -mail using basic English. 	10
5.	Career Development & Goal Setting	Create a career development plan with well-defined short- and long-term goals.	2
6.	Communication Skills	 Demonstrate how to communicate effectively using verbal and nonverbal communication etiquette. Explain the importance of active listening for effective communication. Discuss the significance of working collaboratively with others in a team. 	5
7.	Diversity & Inclusion	 Demonstrate how to behave, communicate, and conduct oneself appropriately with all genders and PwD. Discuss the significance of escalating sexual harassment issues as per POSH act. 	2.5
8.	Financial and Legal Literacy	 Outline the importance of selecting the right financial institution, product, and service. Demonstrate how to carry out offline and online financial transactions, safely and securely. List the common components of salary and compute income, expenditure, taxes, investments etc. 	5
	24 General Duty As	Discuss the legal rights, laws, and aids.	





		3	
	Essential Digital	Describe the role of digital technology in today's life.	10
	Skills	 Demonstrate how to operate digital devices and use the 	
		associated applications and features, safely and securely.	
		Discuss the significance of displaying responsible online	
9.		behavior while browsing, using various social media platforms,	
		e-mails, etc., safely and securely.	
		 Create sample word documents, excel sheets and 	
		presentations using basic features.	
		 Utilize virtual collaboration tools to work effectively. 	
	Entrepreneurship	 Explain the types of entrepreneurship and enterprises. 	7
		 Discuss how to identify opportunities for potential 	
		business, sources of funding and associated financial and legal	
<i>10.</i>		risks with its mitigation plan.	
		 Describe the 4Ps of Marketing-Product, Price, Place and 	
		Promotion and apply them as per requirement.	
		 Create a sample business plan, for the selected business 	
		opportunity.	
	Customer Service	 Describe the significance of analyzing different types and 	5
		needs of customers.	
11		 Explain the significance of identifying customer needs and 	
		responding to them in a professional manner.	
		 Discuss the significance of maintaining hygiene and 	
		dressing appropriately.	
	Getting Ready for	 Create a professional Curriculum Vitae (CV). 	
	Apprenticeship &	 Use various offline and online job search sources such as 	
	Jobs	employment exchanges, recruitment agencies, and job portals	
		respectively.	_
12		 Discuss the significance of maintaining hygiene and 	8
		confidence during an interview.	
		Perform a mock interview.	
		 List the steps for searching and registering for 	
		apprenticeship opportunities.	

LIST OF TOOLS & EQUIPMENT FOR EMPLOYABILITY SKILLS				
S No.	Name of the Equipment	Quantity		
1.	Computer (PC) with latest configurations – and Internet connection with standard operating system and standard word processor and worksheet software (Licensed) (all software should either be latest version or one/two version below)	As required		
2.	UPS	As required		
3.	Scanner cum Printer	As required		
4.	Computer Tables	As required		
5.	Computer Chairs	As required		
6.	LCD Projector	As required		
7.	White Board 1200mm x 900mm	As required		
Note: Above Tools & Equipment not required, if Computer LAB is available in the institute.				





Mandatory Duration: 270:00

Module Name: On-the-Job Training

Location: On Site

Terminal Outcomes

- Carry out proper and secure filing of accounts, funds and other related documents physically and electronically
- Demonstrate the skills required for maintain balance sheet and cashflow
- Prepare a sample report on various national and international accreditation guidelines.
- Prepare a sample report on NABH standards
- Demonstrate the use of Hospital Information System (HIS) to prepare a
- sample record on client dietetic information. Demonstrate the techniques to extract the patient information and credentials from HMIS.
- Demonstrate the technique to store patient data / medical records in HMIS.
- Enter data in various forms and format according to the standard guidelines.
- Create a sample set of documents to record procedure related information of client.
- Demonstrate how to compile all the relevant information in sample formats necessary to create the database of client
- Demonstrate management skills while promoting and branding of healthcare organization.
- Prepare sample of leaflets, flyers etc for promotion and branding
- Prepare a report addressing the complaints and their management.
- Demonstrate the skills required in the management of complaints and conflicts.
- Prepare a sample report of internal audit and their quality indicators.
- Prepare a sample report on organizational policy and protocols
- Demonstrate the steps of spillmanagement.
- Demonstrate the procedures of handhygiene.
- Demonstrate the process of donning anddoffing of PPE.
- Select different types of waste and various types of colour coded bins/containers used for disposal of waste.





Annexure

Trainer Requirements

Trainer Prerequisites						
Minimum Educational	Specialization	ecialization Relevant Industry Experience		Training Experience		Remarks
Qualification		Years	Specialization	Years	Specialization	
Medical Graduate	(MBBS, BAMS, BHMS)	4	4 years of working experience in healthcare management			
Graduate	B.Sc. (Nursing)/ Post Basic B.Sc. Nursing	4	4 years of working experience in healthcare management			
Masters	MBA (MBA/MHA (Masters in Hospital/Healthcare Administration)	5	5 years of working experience in healthcare management			

Trainer Certification					
Domain Certification	Platform Certification				
Certified for Job Role: "Deputy Duty Manager-Patient Relation Services" mapped tothe Qualification Pack: "HSS/Q6103 v3.0" with minimum score of 80%.	Recommended that the Trainer is certified for the Job Role: "Trainer (VET and Skills)", mapped to the Qualification Pack: "MEP/Q2601, v2.0" with minimum score of 80%.				





Assessor Requirements

Assessor Prerequisites						
Minimum Educational Qualification	Specialization	Relevant Industry Experience		Training/Assessment Experience		Remarks
		Years	Specialization	Years	Specialization	
Medical Graduate	(MBBS, BAMS, BHMS)	5	5 years of working experience in healthcare management	1		
Graduate	B.Sc. (Nursing)/ Post Basic B.Sc. Nursing	6	6 years of working experience in healthcare management	2		
Masters	MBA (MBA/MHA (Masters in Hospital/Healthcare Administration)	6	6 years of working experience in healthcare management	2		

Assessor Certification				
Domain Certification	Platform Certification			
Certified for Job Role: ""Deputy Duty Manager- Patient Relation Services" mapped to the Qualification Pack: "HSS/Q6103 v3.0" with minimum score of 80%	Recommended that the Assessor is certified for the Job Role: "Assessor (VET and Skills)", mapped to the Qualification Pack: "MEP/Q2701, v2.0" with minimum score of 80%.			





Assessment Strategy

The emphasis is on 'learning-by-doing' and practical demonstration of skills and knowledge based on the performance criteria. Accordingly, assessment criteria for each job role is set and made available in qualification pack.

The assessment papers for both theory and practical would be developed by Subject Matter Experts (SME) hired by Healthcare Sector Skill Council or with the HSSC accredited Assessment Agency as per the assessment criteria mentioned in the Qualification Pack. The assessments papers would also be checked for the various outcome-based parameters such as quality, time taken, precision, tools and equipment requirement etc.

Each NOS in the Qualification Pack (QP) is assigned a relative weightage for assessment based on the criticality of the NOS. Therein each Element/Performance Criteria in the NOS is assigned marks on relative importance, criticality of function and training infrastructure.

The following tools would be used for final assessment:

1. Practical Assessment: This comprises of a creation of mock environment in the skill lab which is equipped with all equipment required for the qualification pack.

Candidate's soft skills, communication, aptitude, safety consciousness, quality consciousness etc. is ascertained by observation and marked in observation checklist. The outcome is measured against the specified dimensions and standards to gauge the level of their skill achievements.

- **2. Viva/Structured Interview:** This tool is used to assess the conceptual understanding and the behavioral aspects with regard to the job role and the specific task at hand. It also includes questions on safety, quality, environment, and equipment etc.
- **3.** Written Test: Question paper consisting of 100 MCQs (Hard:40, Medium:30 and Easy: 30) with questions from each element of each NOS. The written assessment paper is comprised of following types of questions:
 - i. True / False Statements
 - ii. Multiple Choice Questions
 - iii. Matching Type Questions.
 - iv. Fill in the blanks.
 - v. Scenario based Questions.
 - vi. Identification Questions

QA Regarding Assessors:

Assessors are selected as per the "eligibility criteria" laid down by HSSC for assessing each job role. The assessors selected by Assessment Agencies are scrutinized and made to undergo training and introduction to HSSC Assessment Framework, competency based assessments, assessors guide etc. HSSC conducts "Training of Assessors" program from time to time for each job role and sensitize assessors regarding assessment process and strategy which is outlined on following mandatory parameters:





- 1) Guidance regarding NSQF
- 2) Qualification Pack Structure
- 3) Guidance for the assessor to conduct theory, practical and viva assessments
- 4) Guidance for trainees to be given by assessor before the start of the assessments.
- 5) Guidance on assessments process, practical brief with steps of operations practical observation checklist and mark sheet
- 6) Viva guidance for uniformity and consistency across the batch.
- 7) Mock assessments
- 8) Sample question paper and practical demonstration





Glossary

Sector	Sector is a conglomeration of different business operations having similar business and interests. It may also be defined as a distinct subset of the economy whose components share similar characteristics and interests.				
Sub-sector	Sub-sector is derived from a further breakdown based on the characteristics and interests of its components.				
Occupation	Occupation is a set of job roles, which perform similar/related set of functions in an industry.				
National Occupational Standards (NOS)	NOS are occupational standards which apply uniquely in the Indian context.				
Qualifications Pack (QP)	QP comprises the set of OS, together with the educational, training and other criteria required to perform a job role. A QP is assigned a unique qualifications pack code.				





Acronyms and Abbreviations

NOS	National Occupational Standard(s)
NSQF	National Skills Qualifications Framework
QP	Qualifications Pack
PPE	Personal Protective Equipment
SOP	Standard Operating Procedure